Options for Your Life Insurance
Comparing Portability and Conversion

At Standard Insurance Company (The Standard), we commonly include portability in our Group Life policies, along with conversion. The comparison chart below and the Frequently Asked Questions on the back provide some details for each and how to apply.

<table>
<thead>
<tr>
<th>Portability</th>
<th>Conversion</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Type of insurance coverage received</strong></td>
<td>Group Term Life Policy</td>
</tr>
</tbody>
</table>
| **Eligibility** | You lose your coverage due to termination of employment and:  
• You have been insured under your employer’s group policy for at least 12 months  
• You are under age 75  
• You are not disabled | You lose your coverage for reasons other than failure to pay premium. For example:  
• Reduction in insurance  
• Retirement  
• Termination of employment  
• Layoff  
• Termination of group policy |
| **Eligible coverage** | • Your life and AD&D coverage  
• Your dependents life and AD&D coverage if you continue your life coverage  
AD&D coverage will end at age 75  
| • Your life coverage  
• Your dependents life coverage  
• AD&D cannot be converted |
| **Maximum/minimum amount** | You may port the amount of coverage you had in force on the date coverage terminates or a lesser amount.  
The amount of coverage ported cannot exceed the maximum amount nor be less than the minimum amount stated in the Insurance Eligible for Portability section of your Group Insurance certificate. | You may convert the coverage amount that is ending or reducing, or a lesser amount.  
However, if your employer’s Group Policy is terminated or amended to reduce your coverage, there is a minimum period of time that you must be insured to be able to convert your coverage. The maximum amount of coverage you are eligible to convert may be less than the amount you have in force. See your Group Insurance certificate for details. |

How do I apply?
When you are ready to apply, call 800.378.4668 or email CBT@standard.com to receive a portability or conversion application.

1 For residents of Massachusetts, you are eligible if your employment terminates. For residents of North Carolina, you are eligible if your employment terminates, you have been insured under your employer’s group policy for at least 12 months and you are under age 75.

2 For residents of Massachusetts, AD&D coverage will not end at a specific age.
<table>
<thead>
<tr>
<th></th>
<th>Portability</th>
<th>Conversion</th>
</tr>
</thead>
<tbody>
<tr>
<td>Application period and</td>
<td>Must apply and pay premiums within 31 days after employment terminates. (Application periods may vary by policy. Refer to your Group Insurance certificate.)</td>
<td>Must apply and pay premium within 31 days after coverage reduces or ends. (Application periods may vary by policy. Refer to your Group Insurance certificate.)</td>
</tr>
<tr>
<td>premium payment</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rates</td>
<td>Tobacco and non-tobacco age-graded rates</td>
<td>Rates based on your state of residence and your age when you apply for coverage</td>
</tr>
<tr>
<td>Rate changes</td>
<td>Rates are based on five-year age brackets and subject to change; advance notice will be provided.</td>
<td>None</td>
</tr>
<tr>
<td>Reductions in coverage</td>
<td>Reduces to: 65% at age 65, 50% at age 70, 35% at age 75</td>
<td>None</td>
</tr>
<tr>
<td></td>
<td>Age reductions apply even if you do not have age reductions under your employer’s policy</td>
<td></td>
</tr>
<tr>
<td>Medical history</td>
<td>Not required</td>
<td>Not required</td>
</tr>
</tbody>
</table>

### There Are Two Applications — Should I Complete Both?

Complete the form for the product you wish to purchase. Only complete both forms if you wish to purchase portability and conversion coverage. Please note, you should only complete the portability application if your coverage ended due to employment termination. The combined amounts of insurance purchased for both portability and conversion coverage cannot exceed the amount you had in effect under your employer’s group policy.

### How Do I Calculate My Premium and How Much Should I Send in With My Application?

To calculate your premium for portability or conversion, locate the premium rates on Page 2 of either application and follow the instructions provided.

For portability, if your application period is 31 days, then one full quarter’s premium is required before your coverage can become effective. If your application period is more than 31 days, please contact The Standard for the amount of premium that is required before your coverage can become effective. For conversion, at least two months’ of premium is required before your policy can become effective.

Please send your completed application and initial premium\(^3\) to the address below:

Standard Insurance Company  
Attn: Continued Benefits  
900 SW 5th Avenue  
Portland, OR 97204

\(^3\) For residents of Massachusetts, you pay your initial premium to your employer.